A C Wharton, Jr.

Mayor

July 31, 2009

The Honorable Deidre Malone Chairman, Shelby County Board of Commissioners 160 N. Main, Suite 450 Memphis, TN 38103

Dear Chairman Malone:

Pursuant to the rules and regulations governing the Memphis and Shelby County Center City Revenue Finance Corporation, I hereby nominate Brandy Johnson-Ward for joint City-County appointment. Term of Service shall begin upon Commission approval and will expire December 31, 2014.

For your use, biographical information is attached and approval of the Board of Commissioners will be appreciated.

Sincerely,

A C Wharton, J

Mayor

ACW/lar

Enclosure

SUMMARY

I. <u>Description of Item</u>

This resolution nominates Brandy Johnson-Ward (BF) for joint City-County appointment to the Memphis and Shelby County Center City Revenue Finance Corporation.

II. Source and Amount of Funding

III. Contract Items

- A. Type of Contract N/A
- B. Terms N/A

IV. Additional Information Relevant to Approval of this Item

Members of the Memphis and Shelby County Center City Revenue Finance Corporation are appointed for a term of six (6) years. This is the first term for Brandy Johnson-Ward. Ms. Johnson-Ward is replacing Cheryl Patterson who has resigned.

Board Members

Appointments	Resolution Date	Expire Date	Member Since	Race	Term
M/SC Center City Rev Fin Corp					
Mr. Paul Brown	09/27/2004	06/18/2009	03/26/1984		6
Mr. Wesley Grace	04/25/2005	12/31/2010	09/28/1992		6
Mr. Johnny Moore, Jr resigned	09/27/2004	12/31/2008	12/31/2002	ВМ	6
Ms. Cheryl Patterson - Joint -resign	09/27/2004	06/18/2009	12/31/2002	BF	6
Mr. Martin Truitt	09/27/2004	12/31/2008	12/31/2002	ВМ	6

Board/Commission	Division of County Government
Name: Brandy Johnson-Ward	
Date of Birth: May 1, 1979 Race Blo	acK_M_FX
Business Name:	
Business Address:	Zip:Phone_
E-mail brandyann21@hotmail.com	Fax
Education: Univ. of Memphis, Bachelor of	of Arts Political Science with Minor in
Name of Spouse: Marcus Ward Nu	mber of Children 2 English
Home Address: 8690 Riverwood Farts PKW	46 38016 Phone 901-753-8344
Resident of Shelby County 12 years:	
Have you ever been convicted of a felony? Yes I give authorization to Shelby County Government Department perform a background check. Yes	to request that the Shelby County Sheriff's
I also understand that other sources including the cand a check of outstanding balances owed to dep may be performed.	official state websites listing sexual predators partments and offices of county government
List any affiliation or ownership interest you have i and if such business contracts with or sells products	n any business, corporation, or partnership, s or services to Shelby County Government.
NIA	
List members of family, where employed, and who sells products or services to Shelby County Govern	ment.
Marcus Ward, Senior Assistant	Attorney, City of Memphis
The City of Memphis contracts with	the county of Shelby as it relates
to certain intergovernmental M	atters, however, no contracts in ure
to our personal "benefit	Brandy Softwan Ward
	Date
(For Office Use Only) Attendance Record (if applicable) No, of MeetingsNo. Attend	No. Absent_
Disposition:	

female

NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS, AUTHORITIES OR COMMISSIONS

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private county, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are disciminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

1 Junior League of 2 Leadership Mem	F Memphis			
2 Leadership Mem	phis, Class	of Zodo, P	MUMNI	
3	1			
4		· · · · · · · · · · · · · · · · · · ·		
6				
7				
8				
ist below any of the aforemer members.	ntioned clubs of	which you bel	ong that do no	t have
menuers,				
1 N/A		,		
2				

9017520833

	List below any of the	ie aforementionei	d clubs of which	you belong that
do no	t have minority group m	embers (e.g., Afri	can American,	Hispanic, Aslan).

1	N/A				
2_					
3					
4					
	o any of the aforemention members based on race, s		ou belong o	fiscriminate	
C	ircle Below: Yes No				
Submitted:	Brandy Johnson (Print Na	on-Ward	ı		
Signature:		ame)			
Detai	6/30/09				

GRATUITY DISCLOSURE FORME

Shelby County Ethics Commission

INSTRUCTIONS: This form is for all persons receiving any Shelby County Government contract, land use approval or financial grant money to report any grantly that has been given, directly or indirectly, to any elected official, employee or appointee (including their spouses and immediate family members) who is involved in the decision regarding the contract, Land use approval, or financial grant of money.

NATURE AND PURPOSE OF THE GRATUITY	
NIA	
NAME OF THE OFFICIAL, EMPLOYEE, APPOINTEE, OR FAMILY ME WHO RECEIVED THE GRATUITY N/A	MBE _
NAME OF THE PERSON OR ENTITY THAT PROVIDED THE GRATUP	rv
NIA	, T

	DESCRIPTION OF THE GRATUITY	
	NIA	
•		
8.	COST OF THE GRATUITY (If cost is unknown are by the person giving the gratuity, then the person report a good faith estimate of the cost of the gratuity.	on giving the gratuity shall
	NIA	
9. supp	The information contained in this Gratuity porting documentation or materials referenced his	/ Disclosure Form, and any
have appo disc Gov	and correct to the best of my knowledge, information of the provided and information of the contract of the contract of the contract of the contract of the provided and I affirm that I have not violated the provided contract of the contract	ation and belief and affirm that ny elected official, employee o members) that has not bee rovisions of the Shelby Count
have appo disc Gov	and correct to the best of my knowledge, information of the control of the contro	ation and belief and affirm that ny elected official, employee o members) that has not bee

BRANDY ANN JOHNSON-WARD

8690 Riverwood Farms Parkway Cordova, TN 38016 (901) 230-4597 Brandyann21@hotmail.com

SUMMARY OF QUALIFICATIONS

Investment Banker:

Performance driven, insightful investment banker with a proven track record of advising companies, institutions and municipalities on how to achieve their financial goals and implement their strategic plans in a highly competitive and complex investment environment.

Financial Analysis:

Proficient in accessing market conditions and developing complex financial data as a basis for decision making to achieve desired results based on historical analysis and financial modeling. Able to utilize computer technology to develop and present appropriate financial results and solutions to clients.

Research Coordinator/Business Liaison:

Extensive experience in developing long-term business relationships with clients by researching and structuring investment opportunities to help them achieve their investment goals. Coordinates teams of professionals to obtain relevant information and market intelligence on detailed terms of investment deals. Serves as the liaison between clients, underwriters, and executive management in identifying new business opportunities.

PROFESSIONAL EXPERIENCE

DUNCAN-WILLIAMS, INC. - Memphis, Tennessee Vice President - Investment Banking - TN, 2006 - 2009

- Responsible for providing investment banking services to public sector clients, which include, but are not limited to municipalities, housing authorities, airports, and public sector utility companies.
- Responsible for thoroughly researching market conditions and developments for clients in helping achieve their investment strategies.
- Representative clients include: Memphis, Light Gas, and Water (MLGW), City of Memphis, Shelby County Tennessee, State of Tennessee, Tennessee Housing Development Authority, and other municipal entities.

Investment Banker 2003 - 2006

- Responsible for examining financing alternatives, and developing financial solutions for government entities based on market trend analysis.
- Responsible for utilizing financial modeling tools to develop and present financial solutions to clients.
- Successfully worked on the underwriting of several multi-million dollar municipal transactions.

Financial Analyst 2002 - 2003

- Responsible for using MUNEX database and other financial systems to provide structural analysis on municipal bond issues.
- Served as a liaison for communications between bond counsel, rating agencies, and financial advisors.
- Duties also included preparing issue data and materials for all public finance closings, as well as creating and compiling
 the policies and procedures for the Public Finance Department.

PROFESSIONAL ACHEIVEMENTS

- Secured Duncan Williams, Inc. as an underwriter in a public utility bond issue for MLGW, which was the largest transaction handled by the firm in its 40 year history.
- Successfully negotiated the promotion of Duncan Williams, Inc.'s role in transactions issued by the State of Tennessee from selling group to co-manager.
- Expanded Duncan Williams Inc.'s client base in West and Middle Tennessee, including Nashville and Chattanooga.

LICENSES and CERTIFICATIONS

Series 7 General Securities Registered Representative; Series 63 Uniform Securities Agent Law State of Tennessee;
 Department of Commerce and Insurance Producer.

EDUCATION

The University of Memphis, 1997-2001 (Summa Cum Laude)

 Bachelor of Arts Political Science with a minor in English - 2001; National Deans List; Recipient of the Outstanding Student Award(awarded to the student with the highest GPA in Political Science); Member of the Golden Key Honor Society.

PROFESSIONAL ORGANIZATIONS

 Leadership Memphis, Executive Leadership Class of 2006; Government Finance Officer's Association; NAACP Silver Life Member; Fundraising Representative, Civitan, Inc.; Junior League of Memphis; Tennessee Government Finance Officers Association; Member; Tennessee Gas Association; Member, Tennessee Municipal Electric Power Association; Tennessee Association of Utility Districts